

Historical Concessions Sales

CY 2019 Food & Beverage Gross Sales	
Terminal 1	Gross Sales
ACC American Café - Alcohol	\$ 1,539,758.46
ACC American Café - Food	\$ 1,531,881.52
Char-Grill - Alcohol	\$ 18,110.99
Char-Grill - Food	\$ 1,153,329.45
La Tapenade - Alcohol	\$ 74,868.94
La Tapenade - Food	\$ 1,156,316.22
Salsarita's - Alcohol	\$ 29,448.92
Salsarita's - Food	\$ 814,751.63
Uptown Club/Catering Food	\$ 25,023.99
Starbucks Concourse	\$ 1,557,720.47
Starbucks Pre-Security	\$ 407,230.80
Terminal 1 F&B TOTAL	\$ 8,308,441.39
Terminal 2	Gross Sales
42nd Street Oyster Bar - Alcohol	\$ 1,768,758.40
42nd Street Oyster Bar - Food	\$ 4,185,426.72
AW/KFC Express	\$ 1,068,997.01
Brookwood Farms	\$ 1,320,587.28
Bruegger's Bagels	\$ 2,089,900.18
BurgerFi Alcohol (Opened Sept 2019)	\$ 84,276.04
BurgerFi Food (Opened Sept 2019)	\$ 811,883.67
California Pizza Kitchen	\$ 1,659,506.01
Camden food co.	\$ 1,902,578.69
Carolina Ale House - Alcohol	\$ 1,520,650.01
Carolina Ale House - Food	\$ 1,663,290.32
Carolina Vintages - Alcohol	\$ 905,897.26
Carolina Vintages - Food	\$ 784,751.34
Five Guys - Alcohol (Closed 2/6/19)	\$ 1,529.69
Five Guys - Food (Closed 2/6/19)	\$ 208,045.29
Flavours	\$ 1,663,474.62
Gordon Biersch - Food	\$ 1,477,280.30
Gordon Biersch - Alcohol	\$ 1,514,217.79
Host/JQ RDU Catering - Food	\$ 7,679.01
Jason's Deli - Alcohol	\$ 5,451.55
Jason's Deli - Food	\$ 2,046,255.95
Jet Box - Alcohol - Temp	\$ 19,956.10
Jet Box - Food - Temp	\$ 47,409.43
Panopolis - Alcohol (closed 10/31/2019)	\$ 35,496.36
Panopolis - Food (closed 10/31/2019)	\$ 255,204.65
Popeyes	\$ 2,226,152.43
Starbucks Marketplace	\$ 2,518,410.57
Starbucks Pre-Security	\$ 1,978,346.69
Starbucks - Concourse D	\$ 2,049,242.44
Whisky River - Alcohol	\$ 1,949,116.14
Whisky River - Food	\$ 1,539,969.99
Jetplane Coffee (pop-up Nov-Dec 19)	\$ 1,352.75
Two Roosters (pop-up Dec 19)	\$ 1,183.70
Terminal 2 F & B TOTAL	\$ 39,312,278.38
F & B Total	\$ 47,620,719.77

CY 2020 Food & Beverage Gross Sales		
Terminal 1	Gross Sales	Comments
ACC American Café - Alcohol	\$ 463,101.91	
ACC American Café - Food	\$ 333,558.48	
Char-Grill - Alcohol	\$ 13,661.08	
Char-Grill - Food	\$ 584,013.16	
La Tapenade - Alcohol	\$ 15,284.86	
La Tapenade - Food	\$ 409,430.60	
Salsarita's - Alcohol	\$ 15,739.94	
Salsarita's - Food	\$ 292,203.79	
Uptown Club/Catering Food	\$ -	
Starbucks Concourse	\$ 367,589.86	
Starbucks Pre-Security	\$ 70,742.17	Permanently Closed 3/20
Terminal 1 F&B TOTAL	\$ 2,565,325.85	
Terminal 2	Gross Sales	
42nd Street Oyster Bar - Alcohol	\$ 804,750.24	
42nd Street Oyster Bar - Food	\$ 1,203,381.24	
AW/KFC Express	\$ 7,332.87	Operated one week Jan/20
Bond Brothers - Alcohol	\$ 252,381.58	Operated 3 mos/COVID closure
Bond Brothers - Food	\$ 235,763.66	Operated 3 mos/COVID closure
Brookwood Farms	\$ 4,530.97	Operated for one week Jan/20
Bruegger's Bagels - Areas	\$ 674,173.43	Operated for 6 mos
Bruegger's Bagels - Host	\$ 15,419.17	Operated for one week Jan/20
Bruegger's Bagels - Uptown	\$ 285,848.63	Lease Assigned 6/1/20
BurgerFi - Alcohol	\$ 95,039.78	
BurgerFi - Food	\$ 729,113.16	
Cantina Grill - Alcohol	\$ 212,030.60	Operated 3 mos/COVID closure
Cantina Grill - Food	\$ 215,352.41	Operated 3 mos/COVID closure
California Pizza Kitchen - Alcohol - Areas	\$ 13,132.83	Operated 3 mos/COVID closure
California Pizza Kitchen - Food - Areas	\$ 314,679.85	Operated 3 mos/COVID closure
California Pizza Kitchen - Host	\$ 7,805.24	Operated for one week Jan/20
Camden food co.	\$ 281,461.26	Lease Expired 3/31/20
Carolina Ale House - Alcohol	\$ 8,137.29	Operated for one week Jan/20
Carolina Ale House - Food	\$ 11,309.35	Operated for one week Jan/20
Carolina Vintages - Alcohol	\$ 2,298.51	Operated for one week Jan/20
Carolina Vintages - Food	\$ 1,969.54	Operated for one week Jan/20
Deli & Co.	\$ 159,640.93	Operated for 3 mos/COVID closure
Flavours	\$ 6,514.50	Operated for one week Jan/20
Gordon Biersch - Food	\$ 5,605.29	Operated for one week Jan/20
Gordon Biersch - Alcohol	\$ 6,523.51	Operated for one week Jan/20
Host/JQ RDU Catering - Food	\$ -	
Jason's Deli - Alcohol	\$ 1,095.21	Temporary Closure/COVID
Jason's Deli - Food	\$ 323,598.32	Temporary Closure/COVID
Popeyes	\$ 928,071.68	
Raleigh Taproom - Alcohol - Areas	\$ 222,382.87	Operated 5 mos
Raleigh Taproom - Food - Areas	\$ 222,453.61	Operated for 5 mos
Raleigh Taproom - Alcohol - Uptown	\$ 116,459.66	Lease Assigned 6/1/20
Raleigh Taproom - Food - Uptown	\$ 77,688.51	Lease Assigned 6/1/20
Rush Bowls	\$ 126,225.91	Operated for 3 mos/COVID closure
Starbucks Marketplace	\$ 1,502,790.99	
Starbucks Pre-Security	\$ 373,293.72	Operated for 3 mos/COVID closure
Starbucks Concourse D	\$ 355,539.20	
Whisky River - Alcohol	\$ 447,831.31	
Whisky River - Food	\$ 317,953.83	
Wow Bao	\$ 120,020.05	Operated for 3 mos/COVID closure
Terminal 2 F & B Total	\$ 10,689,600.71	
F & B TOTAL	\$ 13,254,926.56	

CY 2021 Food & Beverage Gross Sales	
Terminal 1	Gross Sales
ACC American Café - Alcohol	\$ 948,613.43
ACC American Café - Food	\$ 634,400.96
Char-Grill - Alcohol	\$ 10,478.05
Char-Grill - Food	\$ 668,186.95
La Tapenade - Alcohol	\$ 22,920.81
La Tapenade - Food	\$ 740,941.91
Salsarita's - Alcohol	\$ 17,164.77
Salsarita's - Food	\$ 331,130.17
Uptown Club/Catering Food	\$ -
Starbucks Concourse	\$ 1,134,230.85
Starbucks Pre-Security	Closed
Terminal 1 F&B TOTAL	\$ 4,508,067.90
Terminal 2	Gross Sales
42nd Street Oyster Bar - Alcohol	\$ 1,914,497.87
42nd Street Oyster Bar - Food	\$ 2,511,542.17
AW/KFC Express	Closed
Bond Brothers - Alcohol	Closed
Bond Brothers - Food	Closed
Brookwood Farms	Closed
Bruegger's Bagels - Uptown	\$ 1,720,217.97
BurgerFi - Alcohol	\$ 198,610.76
BurgerFi - Food	\$ 1,141,288.88
Cantina Grill - Alcohol	Closed
Cantina Grill - Food	Closed
California Pizza Kitchen - Alcohol - Areas	Closed
California Pizza Kitchen - Food - Areas	Closed
Camden food co.	Closed
Deli & Co.	Closed
Host/JQ RDU Catering - Food	\$ -
Jason's Deli - Alcohol	Temp Closed
Jason's Deli - Food	\$ 85,621.46
La Farm Bakery - Alcohol	\$ -
La Farm Bakery - Food	\$ 2,683,302.12
Popeyes	\$ 1,891,871.80
Raleigh Taproom - Alcohol - Uptown	\$1,020,775.69
Raleigh Taproom - Food - Uptown	\$ 864,793.15
Rush Bowls	Closed
Starbucks Marketplace	\$ 2,157,277.45
Starbucks Concourse D	\$ 1,259,907.04
Whisky River - Alcohol	\$ 1,046,581.95
Whisky River - Food	\$ 734,287.49
Wow Bao	Temp Closed
Terminal 2 F & B Total	\$ 19,230,575.80
F & B TOTAL	\$ 23,738,643.70

CY 2019 Retail PAX Gross Sales		
Terminal 1	Gross Sales	
24-Hour Flower	\$	5,122.95
Clear Channel Advertising	\$	441,883.79
Flight Stop North	\$	1,494,548.59
Flight stop South	\$	916,801.56
Marshall Rousso	\$	443,767.53
Ruby blue	\$	84,289.10
Travelab/Triangle Market	\$	202,474.10
Benefit	\$	6,378.62
CVS	\$	5,623.87
Smarte Carte	\$	28,675.02
Fuel Rod	\$	7,682.14
Terminal 1 Retail & PAX TOTAL	\$	3,637,247.27
Terminal 2	Gross Sales	
24-Hour Flower	\$	30,046.42
Clear Channel Advertising	\$	1,031,062.21
5th & Sunset	\$	260,094.93
City Market News	\$	2,853,910.56
Raleigh Durham Duty Free	\$	386,903.99
Hudson Concourse D	\$	2,855,514.26
Hudson/ink by Hudson	\$	3,703,298.85
Tech on the go	\$	564,902.42
Vineyard Vines	\$	753,133.68
Root & Branch	\$	1,543,878.20
Benefit	\$	48,704.44
Best Buy	\$	245,022.70
Ready Credit	\$	53,180.00
Smarte Carte	\$	124,288.24
Brighton	\$	842,980.79
Corsa Collections	\$	264,260.39
InMotion	\$	1,285,783.99
No Boundaries	\$	631,770.72
Swarovski	\$	577,061.05
Trip Advisor	\$	2,545,949.93
WRAL TV5	\$	1,870,444.98
Fuel Rod	\$	20,826.02
XpresSpa	\$	874,642.71
Terminal 2 Retail & PAX TOTAL	\$	23,367,661.48
Retail & PAX TOTAL	\$	27,004,908.75

CY 2020 Retail PAX Gross Sales		
Terminal 1	Gross Sales	
24-Hour Flower	\$	2,394.43
Clear Channel Advertising	\$	260,836.41
Flight Stop North	\$	699,867.41
Flight stop South	\$	142,119.21
Marshall Rousso	\$	99,292.36
Ruby blue	\$	33,966.34
Travelab/Triangle Market	\$	60,813.84
Benefit	\$	2,689.00
CVS	\$	1,527.80
Smarte Carte	\$	17,482.95
Fuel Rod	\$	913.58
Terminal 1 Retail & PAX TOTAL	\$	1,321,903.33
Terminal 2	Gross Sales	
24-Hour Flower	\$	16,329.45
Clear Channel Advertising	\$	608,618.24
5th & Sunset	\$	98,314.78
City Market News	\$	1,358,780.37
Raleigh Durham Duty Free	\$	63,006.65
Hudson Concourse D	\$	885,729.00
Hudson/ink by Hudson	\$	1,556,304.67
Tech on the go	\$	100,077.41
Vineyard Vines	\$	180,256.82
Root & Branch	\$	520,185.44
Benefit	\$	17,731.00
Best Buy	\$	92,733.18
Ready Credit	\$	35,050.00
Smarte Carte	\$	72,237.34
Brighton	\$	119,392.28
Corsa Collections	\$	51,417.39
InMotion	\$	342,013.77
No Boundaries	\$	126,322.23
Swarovski	\$	122,914.68
Trip Advisor	\$	1,009,973.02
WRAL TV5	\$	572,272.39
Fuel Rod	\$	9,599.61
XpresSpa	\$	129,423.08
Terminal 2 Retail & PAX TOTAL	\$	8,088,682.80
Retail & PAX TOTAL	\$	9,410,586.13

CY 2021 Retail PAX Gross Sales		
Terminal 1	Gross Sales	
24-Hour Flower	\$	4,778.66
Clear Channel Advertising	\$	277,985.00
Flight Stop North	\$	1,363,174.24
Flight stop South	\$	-
Marshall Rousso	\$	49,547.29
Ruby blue	\$	18,987.85
Travelab/Triangle Market	\$	-
Benefit	\$	4,417.00
CVS	\$	2,250.17
Smarte Carte	\$	25,430.27
Fuel Rod	\$	6,167.12
Terminal 1 Retail & PAX TC	\$	1,752,737.60
Terminal 2	Gross Sales	
24-Hour Flower	\$	32,315.54
Clear Channel Advertising	\$	648,631.69
5th & Sunset	\$	206,653.93
City Market News	\$	3,250,327.49
Raleigh Durham Duty Free	\$	-
Hudson Concourse D	\$	2,378,938.24
Hudson/ink by Hudson	\$	3,412,058.82
Tech on the go	\$	139,533.36
Vineyard Vines	\$	428,179.35
Root & Branch	\$	854,312.45
Benefit	\$	16,550.00
iStore	\$	32,931.39
Ready Credit	\$	41,495.00
Smarte Carte	\$	149,173.93
Brighton	\$	-
Corsa Collections	\$	224,561.67
InMotion	\$	723,171.59
No Boundaries	\$	570,352.40
Swarovski	\$	281,983.68
Trip Advisor	\$	2,479,201.77
WRAL TV5	\$	1,162,838.29
Fuel Rod	\$	8,881.44
XpresSpa	\$	-
Terminal 2 Retail & PAX TC	\$	17,042,092.03
Retail & PAX TOTAL	\$	18,794,829.63

*Does not include Airport Mailers, Foreign Currency Exchange and ATMs